



# 2018 / 2019 NOT-FOR-PROFIT COMPENSATION REPORT

Conducted by: **TOTAL COMPENSATION SOLUTIONS, LLC**

Total Compensation Solutions is pleased to announce the availability of the 2018 / 2019 Not-For-Profit Compensation Report for non-participants. This survey covers 82 positions found in a sample of 843 not-for-profit organizations. For many organizations, this survey report has the potential to be a primary data source on compensation and pay policies for the not-for-profit sector and it includes the following information:

## STATISTICS & OTHER PERTINENT DATA PROVIDED

- Executive Summary
- Company Finance and Operating Data
- Sample Organization Chart
- Salary Administration Practices
- Salary Adjustments 2017, 2018 and 2019
- Benefits Policies
- Annual Bonus/Incentive Plans
- Board of Trustees Structure and Governance Issues

## COMPENSATION DATA PROVIDED (WHEN AVAILABLE)

- Annual Base Salary (Avg., 25<sup>th</sup>, 50<sup>th</sup>, 75<sup>th</sup>)
- Annual Bonus Paid (Avg., 25<sup>th</sup>, 50<sup>th</sup>, 75<sup>th</sup>)
- Total Compensation (Avg., 25<sup>th</sup>, 50<sup>th</sup>, 75<sup>th</sup>)
- Salary Ranges
- Geographical Breakouts
- Organization Type
- Size Breakouts (Operating Budget)
- Exempt- Nonexempt Status

## POSITIONS INCLUDED (PLEASE CALL FOR COMPLETE LIST)

Chief Executive Officer/ Executive Director	Top Information Systems Executive
Chief Operation Officer/ Deputy Ex. Director	Information Systems Director
Top Legal Executive/ General Counsel	Information Systems Manager
Staff Attorney/ Assistant General Counsel	Website Director
Top Research Executive	Systems Analyst-Intermediate Level
Research Director	Top Marketing Executive
Research Manager	Top Public Relations Executive
Research Associate	Marketing Director
Top Human Resources Executive	Marketing Manager
Human Resources Director	Top Publications Executive
Human Resources Manager	Managing Editor
Human Resources Generalist	Senior Editor
Top Administration Executive	Editor
Top Facilities Executive	Art Director
Office Manager	Production Director
Top Government Affairs Executive	Fulfillment Manager
Chief Financial Executive	Top Program Executive
Controller	Top Professional Development Executive
Accounting Manager	Program Director
Treasurer	Education Director
Top Development Executive	Training Specialist
Top Grant Administration Executive	Director, Volunteer Services
Director of Membership	Program Associate
Grant Proposal Manager	Special Events Planner
Grant Proposal Writer	Social Worker
Fundraising Manager	

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### SURVEY SUBSCRIBER ORDER FORM –

The 2018 / 2019 Not-For-Profit Compensation Report is currently available. Please complete the required information and return this form via fax, mail or email: [tbailey@total-comp.com](mailto:tbailey@total-comp.com)  
Fax 914-730-7303

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#### INDIVIDUAL TO RECEIVE SURVEY REPORT:

**NAME:** \_\_\_\_\_

**TITLE:** \_\_\_\_\_

**ORGANIZATION:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

\_\_\_\_\_

**CITY/STATE/ZIP:** \_\_\_\_\_

**TELEPHONE:** \_\_\_\_\_

**FAX NUMBER:** \_\_\_\_\_

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**Please complete and return this form to:**

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