



2020 / 2021 NOT-FOR-PROFIT COMPENSATION REPORT

Conducted by: TOTAL COMPENSATION SOLUTIONS, LLC

Total Compensation Solutions is pleased to announce the availability of the 2020 / 2021 Not-For-Profit Compensation Report for non-participants. This survey covers 75 positions found in a sample of 799 not-for-profit organizations. For many organizations, this survey report has the potential to be a primary data source on compensation and pay policies for the not-for-profit sector and it includes the following information:

STATISTICS & OTHER PERTINENT DATA PROVIDED

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| <ul style="list-style-type: none"> • Executive Summary • Company Finance and Operating Data • Sample Organization Chart • Salary Administration Practices | <ul style="list-style-type: none"> • Salary Adjustments 2019, 2020 and 2021 • Benefits Policies • Annual Bonus/Incentive Plans • Board of Trustees Structure and Governance Issues |
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COMPENSATION DATA PROVIDED (WHEN AVAILABLE)

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| <ul style="list-style-type: none"> • Annual Base Salary (Avg., 25th, 50th, 75th) • Annual Bonus Paid (Avg., 25th, 50th, 75th) • Total Compensation (Avg., 25th, 50th, 75th) • Salary Ranges | <ul style="list-style-type: none"> • Geographical Breakouts • Organization Type • Size Breakouts (Operating Budget) • Exempt- Nonexempt Status |
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POSITIONS INCLUDED (PLEASE CALL FOR COMPLETE LIST)

<ul style="list-style-type: none"> Chief Executive Officer/ Executive Director Chief Operation Officer/ Deputy Ex. Director Top Legal Executive/ General Counsel Staff Attorney/ Assistant General Counsel Top Research Executive Research Director Research Manager Research Associate Top Human Resources Executive Human Resources Director Human Resources Manager Human Resources Generalist Top Administration Executive Top Facilities Executive Office Manager Top Government Affairs Executive Chief Financial Executive Controller Accounting Manager Treasurer Top Development Executive Top Grant Administration Executive Director of Membership Grant Proposal Manager Grant Proposal Writer Fundraising Manager 	<ul style="list-style-type: none"> Top Information Systems Executive Information Systems Director Information Systems Manager Website Director Systems Analyst-Intermediate Level Top Marketing Executive Marketing Director Marketing Manager Art Director Production Director Top Program Executive Top Professional Development Executive Program Director Education Director Training Specialist Director, Volunteer Services Program Associate Special Events Planner Social Worker
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SURVEY SUBSCRIBER ORDER FORM

The 2020 / 2021 Not-For-Profit Compensation Report is currently available. Please complete the required information and return this form via fax, mail or email: tbailey@total-comp.com
Fax 914-730-7303

EMPLOYMENT

Under 50 Employees
50 & More Employees
Consulting Firms
(Single Office)

[This survey only comes as a PDF.](#)

**Note: Refunds will not be granted after we send the PDF.

SURVEY FEE

\$300
\$600
\$795

INVOICING PROCEDURE

Send Bill
Purchase Order # _____

Check Enclosed

Credit Card: Visa, Master Card
or American Express – (TCS will
will send a link from Paypal)

INDIVIDUAL TO RECEIVE SURVEY REPORT:

NAME: _____

TITLE: _____

ORGANIZATION: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

TELEPHONE: _____

FAX NUMBER: _____

e-Mail _____

SIGNATURE: _____ DATE: _____

Please complete and return this form to:

Total Compensation Solutions, LLC

Attn: Tom Bailey

200 Business Park Drive

Armonk, NY 10504

Phone (914) 730 - 7300

Fax (914) 730-7303

www.Total-comp.com